

ROYAL DUTCH SHELL PLC

4TH QUARTER AND FULL YEAR 2017 UNAUDITED RESULTS



SUMMARY OF UNAUDITED RESULTS

| Quarters | | | | Definition | Full year | | | |
|----------|---------|---------|----------------|--|------------|---------|----------|------|
| Q4 2017 | Q3 2017 | Q4 2016 | % ¹ | | \$ million | 2017 | 2016 | % |
| 3,807 | 4,087 | 1,541 | +147 | Income/(loss) attributable to shareholders | | 12,977 | 4,575 | +184 |
| 3,082 | 3,698 | 1,032 | +199 | CCS earnings attributable to shareholders | Note 2 | 12,081 | 3,533 | +242 |
| (1,221) | (405) | (763) | | Of which: Identified items ² | A | (3,683) | (3,652) | |
| 4,303 | 4,103 | 1,795 | +140 | CCS earnings attributable to shareholders excluding identified items | | 15,764 | 7,185 | +119 |
| 94 | 105 | 40 | | Add: CCS earnings attributable to non-controlling interest | | 418 | 270 | |
| 4,397 | 4,208 | 1,835 | +140 | CCS earnings excluding identified items | | 16,182 | 7,455 | +117 |
| | | | | Of which: | | | | |
| 1,636 | 1,282 | 907 | | Integrated Gas | | 5,268 | 3,700 | |
| 1,650 | 562 | 54 | | Upstream | | 3,091 | (2,704) | |
| 1,396 | 2,668 | 1,339 | | Downstream | | 9,082 | 7,243 | |
| (285) | (304) | (465) | | Corporate | | (1,259) | (784) | |
| 7,275 | 7,582 | 9,170 | -21 | Cash flow from operating activities | | 35,650 | 20,615 | +73 |
| (665) | (3,912) | (3,429) | | Cash flow from investing activities | | (8,029) | (30,963) | |
| 6,610 | 3,670 | 5,741 | | Free cash flow | H | 27,621 | (10,348) | |
| 0.46 | 0.50 | 0.19 | +142 | Basic earnings per share (\$) | | 1.58 | 0.58 | +172 |
| 0.37 | 0.45 | 0.13 | +185 | Basic CCS earnings per share (\$) | B | 1.47 | 0.45 | +227 |
| 0.52 | 0.50 | 0.22 | +136 | Basic CCS earnings per share excl. identified items (\$) | | 1.92 | 0.92 | +109 |
| 0.47 | 0.47 | 0.47 | - | Dividend per share (\$) | | 1.88 | 1.88 | - |

^{1.} Q4 on Q4 change

^{2.} Fourth quarter 2017 includes a non-cash charge of \$2,014 million related to the impact of the US tax reform legislation.

CCS earnings attributable to shareholders excluding identified items were \$4.3 billion for the fourth quarter 2017 and \$15.8 billion for the full year 2017, reflecting increased contributions from all businesses, compared with 2016. Full year earnings benefited mainly from higher realised oil, gas and LNG prices, improved refining performance and higher production from new fields, which offset the impact of field declines and divestments.

Cash flow from operating activities for the fourth quarter 2017 of \$7.3 billion included negative working capital movements of \$1.1 billion. Excluding working capital effects, cash flow from operations was \$8.4 billion. Full year 2017 cash flow from operating activities of \$35.7 billion included negative working capital movements of \$3.2 billion.

Total dividends distributed to shareholders in the quarter were \$3.9 billion, of which \$1.6 billion were settled by issuing 52.7 million A shares under the Scrip Dividend Programme. In November, Shell announced the cancellation of the Scrip Dividend Programme from the fourth quarter 2017. Shell expects to announce a dividend of \$0.47 per ordinary share and \$0.94 per American Depositary Share for the first quarter 2018.

Royal Dutch Shell Chief Executive Officer Ben van Beurden commented:

"2017 was a year of strong financial performance for Shell. A year of transformation, in which we showed we have what it takes to deliver a world-class investment case. Our relentless focus on value, performance and competitiveness meant we were able to deliver \$39 billion of cash flow from operations excluding working capital movements from our upgraded portfolio. We strengthened our financial framework during the year through an \$8 billion reduction in our net debt, while our increased free cash flow generation gave us the confidence to cancel the scrip dividend programme in the fourth quarter, in line with what we said previously.

We reported strong earnings for the quarter underpinned by continued delivery momentum. Cash flow reflected higher tax payments and increased cash requirements in relation to our trading business. We enter 2018 with continued discipline and confidence, committed to the delivery of strong returns and cash."

ADDITIONAL PERFORMANCE MEASURES

| Quarters | | | | Definition | Full year | | |
|----------|---------|---------|----------------|--|-----------|--------|-----|
| Q4 2017 | Q3 2017 | Q4 2016 | % ¹ | | 2017 | 2016 | % |
| 6,778 | 5,742 | 6,913 | | Capital investment ² | 24,006 | 79,877 | |
| 6,474 | 1,365 | 3,278 | | Divestments | 17,340 | 4,984 | |
| 3,756 | 3,657 | 3,905 | -4 | Total production available for sale (thousand boe/d) | 3,664 | 3,668 | - |
| 55.28 | 47.06 | 44.54 | +24 | Global liquids realised price (\$/b) | 49.00 | 38.64 | +27 |
| 4.40 | 4.15 | 4.03 | +9 | Global natural gas realised price (\$/thousand scf) | 4.27 | 3.65 | +17 |
| 9,776 | 9,477 | 9,895 | -1 | Operating expenses | 38,083 | 41,549 | -8 |
| 9,839 | 9,197 | 9,844 | - | Underlying operating expenses | 37,556 | 38,342 | -2 |
| 5.8% | 5.0% | 3.0% | | ROACE (reported income basis) | 5.8% | 3.0% | |
| 5.6% | 4.6% | 2.9% | | ROACE (CCS basis excluding identified items) | 5.6% | 2.9% | |
| 24.8% | 25.4% | 28.0% | | Gearing | 24.8% | 28.0% | |

¹ Q4 on Q4 change

² Full year 2016 included \$52,904 million related to the acquisition of BG Group plc.

Supplementary financial and operational disclosure for this quarter is available at www.shell.com/investor.

FOURTH QUARTER 2017 PORTFOLIO DEVELOPMENTS

Integrated Gas

During the quarter, Shell completed the sale of its shares in Woodside Petroleum Limited for \$2,635 million.

Shell completed the sale of its 16.8% interest in Companhia de Gas de São Paulo ("Comgás") to Cosan Ltd for \$363 million, including shares and cash consideration.

In January 2018, Shell announced the sale of its stake in the Bongkot field and adjoining acreage offshore Thailand.

Upstream

During the quarter, Shell and its partners announced the start of the extended well test at the Libra field in the Santos Basin in Brazil. Petrobras, the operator, announced that the Libra consortium had submitted the declaration of commerciality and signed a contract to charter the first production FPSO of Mero, which is the north-west block of Libra. The FPSO has a capacity of 180 thousand boe/d and is expected to start production in 2021. Shell has a 20% interest in the consortium developing the Libra area.

In December, Maersk Oil, as operator, announced the final investment decision for the redevelopment of the Tyra gas field in Denmark, which is expected to be completed in 2022. Peak production will be approximately 60 thousand boe/d. Shell holds a 36.8% interest in the Tyra field, which is part of the Danish Underground Consortium.

Upstream divestments completed during the quarter totalled some \$3,254 million, which included the disposal of a package of UK North Sea assets and Gabon onshore interests.

In January 2018, Shell announced the final investment decision on the redevelopment of the Penguins oil and gas field in the UK North Sea. Shell has a 50% interest in the Penguins field and peak production is expected to be 45 thousand boe/d. Shell also completed the purchase of the Turritella FPSO in the Stones development in the Gulf of Mexico.

Downstream

During the quarter, Shell completed the sale of its LPG marketing business in Hong Kong and Macau (first phase).

In December, Shell agreed to cancel the sale of A/S Dansk Shell, which consists of the Fredericia refinery and local trading and supply activities.

PERFORMANCE BY SEGMENT

INTEGRATED GAS

| Quarters | | | | \$ million | Full year | | |
|----------|---------|---------|----------------|---|-----------|---------|------|
| Q4 2017 | Q3 2017 | Q4 2016 | % ¹ | | 2017 | 2016 | % |
| 848 | 1,217 | 28 | | Segment earnings | 5,078 | 2,529 | +101 |
| (788) | (65) | (879) | | Of which: Identified items (Definition A) | (190) | (1,171) | |
| 1,636 | 1,282 | 907 | +80 | Earnings excluding identified items | 5,268 | 3,700 | +42 |
| 823 | 1,742 | 2,419 | -66 | Cash flow from operating activities | 6,467 | 9,132 | -29 |
| 1,043 | 1,148 | 1,145 | -9 | Capital investment (Definition C) ² | 3,827 | 26,214 | -85 |
| 229 | 226 | 222 | +3 | Liquids production available for sale (thousand b/d) | 203 | 223 | -9 |
| 4,364 | 4,496 | 3,979 | +10 | Natural gas production available for sale (million scf/d) | 3,969 | 3,832 | +4 |
| 981 | 1,001 | 908 | +8 | Total production available for sale (thousand boe/d) | 887 | 884 | - |
| 8.52 | 8.45 | 8.57 | -1 | LNG liquefaction volumes (million tonnes) | 33.24 | 30.88 | +8 |
| 17.15 | 16.97 | 15.34 | +12 | LNG sales volumes (million tonnes) | 66.04 | 57.11 | +16 |

^{1.} Q4 on Q4 change

^{2.} Full year 2016 included \$21,773 million related to the acquisition of BG Group plc.

Fourth quarter identified items mainly comprised a loss of \$511 million on fair value accounting of commodity derivatives and a charge of \$412 million related to the impact of the US tax reform legislation, partly offset by a gain of \$164 million, mainly related to the sale of shares in Woodside and the Comgas divestment.

Compared with the fourth quarter 2016, Integrated Gas earnings excluding identified items benefited from higher realised oil, gas and LNG prices, as well as lower taxation and depreciation, partly offset by lower contributions from trading.

Compared with the fourth quarter 2016, total production increased, mainly due to higher production from Gorgon with three LNG trains online, compared with two trains in the same quarter in 2016.

LNG liquefaction volumes were lower due to higher maintenance, partly offset by increased liquefaction volumes from Gorgon. LNG sales volumes increased, compared with the fourth quarter 2016, reflecting increased sales of third-party volumes.

Cash flow from operating activities decreased, mainly due to working capital movements, increased cash margining on commodity derivatives and higher tax payments, partly offset by increased earnings and dividends received. Working capital movements accounted for a negative impact of \$894 million, mainly from trading, compared with a positive movement of \$40 million in the same quarter a year ago.

Full year identified items mainly reflected a loss of \$445 million on fair value accounting of commodity derivatives and a charge of \$412 million related to the impact of the US tax reform legislation, partly offset by a gain of \$636 million related to the impact of the strengthening Australian dollar on a deferred tax position.

Compared with 2016, Integrated Gas earnings excluding identified items benefited from higher realised oil, gas, and LNG prices, as well as higher LNG sales volumes. This more than offset the impact of lower liquids production and lower contributions from trading.

Despite higher earnings, cash flow from operating activities decreased compared with 2016, reflecting negative working capital movements of \$2,149 million. 2016 had benefited from positive working capital movements of \$2,842 million.

Compared with 2016, production volumes mainly reflected higher production from Gorgon, offset by the Pearl GTL controlled shutdown and subsequent ramp-up during the first half of 2017.

LNG sales reflected increased sales of third-party volumes as well as higher liquefaction volumes, mainly due to increased volumes from Gorgon, compared with 2016.

UPSTREAM

| Quarters | | | | \$ million | Full year | | |
|----------|---------|---------|----------------|---|-----------|---------|------|
| Q4 2017 | Q3 2017 | Q4 2016 | % ¹ | | 2017 | 2016 | % |
| 2,050 | 575 | 35 | | Segment earnings | 1,551 | (3,674) | +142 |
| 400 | 13 | (19) | | Of which: Identified items (Definition A) | (1,540) | (970) | |
| 1,650 | 562 | 54 | | Earnings excluding identified items | 3,091 | (2,704) | +214 |
| 3,765 | 4,222 | 3,904 | -4 | Cash flow from operating activities | 16,337 | 7,662 | +113 |
| 3,485 | 2,805 | 3,490 | - | Capital investment (Definition C) ² | 13,648 | 47,507 | -71 |
| 1,542 | 1,626 | 1,732 | -11 | Liquids production available for sale (thousand b/d) | 1,622 | 1,615 | - |
| 7,154 | 5,974 | 7,336 | -2 | Natural gas production available for sale (million scf/d) | 6,699 | 6,781 | -1 |
| 2,775 | 2,656 | 2,997 | -7 | Total production available for sale (thousand boe/d) | 2,777 | 2,784 | - |

^{1.} Q4 on Q4 change

^{2.} Full year 2016 included \$31,131 million related to the acquisition of BG Group plc.

Fourth quarter identified items included a total net gain on sale of assets of \$1,129 million, mainly related to the divestment of a package of assets in the UK North Sea, as well as \$570 million for the release of tax liabilities. These identified items were partly offset by a charge of \$1,089 million related to the impact of the US tax reform legislation, and impairments of \$259 million.

Compared with the fourth quarter 2016, Upstream earnings excluding identified items benefited from higher realised oil and gas prices, the movements of various deferred tax positions and lower depreciation, partly offset by decreased oil and gas volumes.

Cash flow from operating activities decreased compared with the same quarter last year, mainly due to comparative higher tax payments, partly offset by increased earnings. Working capital movements accounted for a positive impact of \$275 million in the quarter, compared with negative working capital movements of \$707 million in the same quarter of 2016.

Fourth quarter production decreased by 7%, compared with the same quarter a year ago, mainly due to the divestments of oil sands in Canada, a package of assets in the UK North Sea and onshore assets in Gabon. Excluding these portfolio impacts, production was 1% higher compared with the same quarter a year ago.

New field start-ups and the continuing ramp-up of existing fields in the Santos Basin in Brazil, in the Permian in the USA and in Fox Creek in Canada, as well as Kashagan in Kazakhstan and Schiehallion in the UK, contributed some additional 215 thousand boe/d to production compared with the fourth quarter 2016. This more than offset the impact of field declines of 82 thousand boe/d.

Full year identified items included impairments totalling \$2,557 million, mainly related to the sale of Shell's oil sands interests in Canada and its Upstream interests in Ireland. Other identified items comprised a charge of \$1,089 million related to the impact of the US tax reform legislation and a total net gain on sale of assets of \$1,463 million, mainly related to the divestment of a package of assets in the UK North Sea.

Compared with 2016, Upstream earnings excluding identified items benefited from higher realised oil and gas prices, the movements of deferred tax assets and lower depreciation, mainly due to divestments.

Cash flow from operating activities increased by 113%, compared with 2016.

New field start-ups and the continuing ramp-up of existing fields, in particular Lula Central, Lula Alto, Lula South and Lapa in the Santos Basin in Brazil, Kashagan in Kazakhstan, and Malikai in Malaysia and Stones in the Gulf of Mexico, contributed some additional 196 thousand boe/d to production compared with 2016, which nearly offset the impact of field declines and divestments.

DOWNSTREAM

| Quarters | | | | \$ million | Full year | | |
|----------|---------|---------|----------------|--|-----------|--------|------|
| Q4 2017 | Q3 2017 | Q4 2016 | % ¹ | | 2017 | 2016 | % |
| 1,116 | 2,405 | 1,575 | -29 | Segment earnings ² | 8,258 | 6,588 | +25 |
| (280) | (263) | 236 | | Of which: Identified items (Definition A) | (824) | (655) | |
| 1,396 | 2,668 | 1,339 | +4 | Earnings excluding identified items ² | 9,082 | 7,243 | +25 |
| | | | | Of which: | | | |
| 884 | 2,018 | 823 | +7 | Oil Products | 6,460 | 5,560 | +16 |
| 96 | 891 | 77 | +25 | Refining & Trading | 2,462 | 1,469 | +68 |
| 788 | 1,127 | 746 | +6 | Marketing | 3,998 | 4,091 | -2 |
| 512 | 650 | 516 | -1 | Chemicals | 2,622 | 1,683 | +56 |
| 2,649 | 949 | 2,286 | +16 | Cash flow from operating activities | 12,429 | 3,556 | +250 |
| 2,208 | 1,743 | 2,251 | -2 | Capital investment (Definition C) | 6,416 | 6,057 | +6 |
| 2,589 | 2,592 | 2,698 | -4 | Refinery processing intake (thousand b/d) | 2,572 | 2,701 | -5 |
| 6,861 | 6,557 | 6,464 | +6 | Oil products sales volumes (thousand b/d) | 6,599 | 6,483 | +2 |
| 4,688 | 4,540 | 4,414 | +6 | Chemicals sales volumes (thousand tonnes) | 18,239 | 17,292 | +5 |

1. Q4 on Q4 change

2. Earnings are presented on a CCS basis (See Note 2).

Fourth quarter identified items primarily reflected a charge of \$121 million related to the impact of the US tax reform legislation and redundancy and restructuring provisions of \$89 million, partly offset by a total net gain on sale of assets of \$103 million, mainly related to the divestment of Shell's LPG marketing business in Hong Kong and Macau.

Compared with the fourth quarter 2016, Downstream earnings excluding identified items benefited from improved refining industry conditions as well as increased contributions from marketing. This was partly offset by higher operating expenses, as a result of exchange rate effects.

Cash flow from operating activities included negative working capital movements of \$402 million, compared with negative movements of \$216 million in the same quarter of 2016.

Oil Products

- **Refining & Trading** earnings excluding identified items benefited mainly from the impact of the Motiva transaction and exchange rate effects, partly offset by lower contributions from trading, compared with the same quarter a year ago.

Refinery processing intake volumes decreased by 4%, compared with the fourth quarter of 2016, mainly due to the divestment of the Port Dickson refinery in Malaysia. Excluding this impact, intake volumes were 1% higher compared with the same quarter a year ago. Refinery availability increased to 89% compared with 87% in the fourth quarter 2016.

- **Marketing** earnings excluding identified items reflected lower taxation and increased underlying unit margins, partly offset by adverse exchange rate effects, compared with the same quarter a year ago.

Oil products sales volumes reflected increased refining and trading volumes, partly offset by lower marketing volumes.

Chemicals

- **Chemicals** earnings excluding identified items reflected higher operating expenses and increased depreciation, partly offset by improved industry conditions.

Chemicals manufacturing plant availability remained 93%, similar to the fourth quarter 2016.

Full year identified items primarily reflected the impact of the Motiva transaction resulting in a net charge of \$546 million, which included a non-cash charge on a taxable gain (see Note 7), as well as impairment losses of \$315 million, and redundancy and restructuring provisions of \$200 million and a charge of \$121 million related to the impact of the US tax reform legislation. These identified items were partly offset by a total gain of \$585 million, mainly related to the divestment of assets in Saudi Arabia, Africa, Australia, and Hong Kong and Macau.

Compared with 2016, Downstream earnings excluding identified items benefited from improved refining and chemicals industry conditions, partly offset by portfolio impacts.

Cash flow from operating activities increased by 250%, reflecting higher earnings and more favourable working capital movements, which comprised a negative impact of \$325 million in 2017, compared with negative working capital movements of \$6,272 million in 2016.

Oil Products

- **Refining & Trading** earnings excluding identified items benefited from higher margins as a result of stronger refining industry conditions and portfolio impacts, compared with 2016.

Refinery processing intake volumes decreased by 5% compared with 2016, as a result of the divestment of the Port Dickson refinery in Malaysia and the Motiva transaction. Excluding these portfolio impacts, intake volumes were 3% higher compared with the same period a year ago. Refinery availability increased to 91%, compared with 90% in 2016.

- **Marketing** earnings excluding identified items decreased compared with a year ago, reflecting lower volumes mainly as a result of portfolio impacts, partly offset by lower taxation.

Oil products sales volumes reflected increased refining and trading volumes, partly offset by lower marketing volumes.

Chemicals

- **Chemicals** earnings excluding identified items benefited from a better market environment and higher sales volumes.

Chemicals manufacturing plant availability increased to 92% compared with 90% in 2016.

ROYAL DUTCH SHELL PLC

4th QUARTER AND FULL YEAR 2017 UNAUDITED RESULTS

CORPORATE

| Quarters | | | \$ million | Full year | |
|----------|---------|---------|---|-----------|---------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| (838) | (394) | (566) | Segment earnings | (2,416) | (1,751) |
| (553) | (90) | (101) | Of which: Identified items (Definition A) | (1,157) | (967) |
| (285) | (304) | (465) | Earnings excluding identified items | (1,259) | (784) |
| 38 | 669 | 561 | Cash flow from operating activities | 417 | 265 |

Fourth quarter identified items mainly reflected a charge of \$392 million related to the impact of the US tax reform legislation as well as a tax provision of \$282 million.

Compared with the fourth quarter 2016, Corporate earnings excluding identified items reflected increased currency exchange rate gains and lower net interest expense, partly offset by higher taxation.

Full year identified items mainly included a non-cash charge of \$550 million related to the restructuring of the funding of our businesses in North America, a charge of \$392 million related to the impact of the US tax reform legislation as well as a tax provision of \$282 million.

Compared with 2016, Corporate earnings excluding identified items were impacted by higher net interest expense, partly offset by lower operating expenses.

PRELIMINARY RESERVES UPDATE

When final volumes are reported in the 2017 Annual Report and Form 20-F, Shell expects that SEC proved oil and gas reserves additions before taking into account production will be around 0.4 billion boe, and 2017 production to be 1.4 billion boe. As a result, total proved reserves on an SEC basis are expected to be 12.2 billion boe. Acquisitions and divestments of 2017 reserves accounted for a net reduction of 1.4 billion boe.

The proved Reserves Replacement Ratio on an SEC basis is expected to be 27% for the year and 78% for the 3-year average. Excluding the impact of acquisitions and divestments, the reserves replacement ratio was 127% for the year.

Further information will be provided in the 2017 Annual Report and Form 20-F, which is expected to be filed in March 2018.

OUTLOOK FOR THE FIRST QUARTER 2018

Compared with the first quarter 2017, Integrated Gas production volumes are expected to be positively impacted by some 210 thousand boe/d, mainly associated with Pearl, Gorgon and portfolio impacts.

Compared with the first quarter 2017, Upstream earnings are expected to be negatively impacted by a reduction of some 270 thousand boe/d associated with completed divestments, and positively impacted by some 40 thousand boe/d associated with lower maintenance activities. Earnings are expected to be positively impacted by 40 thousand boe/d associated with restored production in Nigeria; however, the security situation remains sensitive. The production outlook for NAM in the Netherlands is subject to decisions on production volumes by the Dutch government following the earthquake in Zeerijp in January 2018.

Refinery availability is expected to decrease in the first quarter 2018 as a result of higher levels of maintenance compared with the same period a year ago.

Chemicals manufacturing plant availability is expected to increase in the first quarter 2018, due to lower levels of maintenance compared with the first quarter 2017.

As a result of the separation of the Motiva assets and completed divestments, oil products sales volumes are expected to decrease by some 175 thousand barrels per day compared with the same period a year ago.

ROYAL DUTCH SHELL PLC

4th QUARTER AND FULL YEAR 2017 UNAUDITED RESULTS

Corporate results, excluding the impact of currency exchange rate effects and interest rate movements, are expected to be a net charge of \$300 – 350 million in the first quarter and around \$1.4 – 1.6 billion for the full year.

As a result of the expected change in the fiscal functional currency of some Shell entities in Australia to US dollars, the impact of exchange rate movements of the Australian dollar on deferred tax balances will be significantly reduced in 2018.

FORTHCOMING EVENTS

The LNG Outlook will be held on February 26, 2018 in London.

The Downstream Open House for Investors will be held on March 21, 2018.

The Annual General Meeting will be held on May 22, 2018.

First quarter 2018 results and dividends are scheduled to be announced on April 26, 2018. Second quarter 2018 results and dividends are scheduled to be announced on July 26, 2018. Third quarter 2018 results and dividends are scheduled to be announced on November 1, 2018.

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF INCOME

| Quarters | | | \$ million | Full year | |
|----------|---------|---------|--|-----------|---------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 85,422 | 75,830 | 64,767 | Revenue ¹ | 305,179 | 233,591 |
| 1,034 | 1,062 | 982 | Share of profit of joint ventures and associates | 4,225 | 3,545 |
| 1,668 | 841 | 1,343 | Interest and other income ² | 2,466 | 2,897 |
| 88,124 | 77,733 | 67,092 | Total revenue and other income | 311,870 | 240,033 |
| 64,095 | 54,849 | 45,528 | Purchases | 223,447 | 162,574 |
| 6,563 | 6,497 | 6,703 | Production and manufacturing expenses | 26,652 | 28,434 |
| 2,953 | 2,750 | 2,912 | Selling, distribution and administrative expenses | 10,509 | 12,101 |
| 260 | 230 | 280 | Research and development | 922 | 1,014 |
| 921 | 326 | 568 | Exploration | 1,945 | 2,108 |
| 5,796 | 6,408 | 6,558 | Depreciation, depletion and amortisation ³ | 26,223 | 24,993 |
| 984 | 1,011 | 1,115 | Interest expense | 4,042 | 3,203 |
| 81,572 | 72,071 | 63,664 | Total expenditure | 293,740 | 234,427 |
| 6,552 | 5,662 | 3,428 | Income/(loss) before taxation | 18,130 | 5,606 |
| 2,615 | 1,450 | 1,820 | Taxation charge/(credit) ⁴ | 4,695 | 829 |
| 3,937 | 4,212 | 1,608 | Income/(loss) for the period ¹ | 13,435 | 4,777 |
| 130 | 125 | 67 | Income/(loss) attributable to non-controlling interest | 458 | 202 |
| 3,807 | 4,087 | 1,541 | Income/(loss) attributable to Royal Dutch Shell plc shareholders | 12,977 | 4,575 |
| 0.46 | 0.50 | 0.19 | Basic earnings per share (\$) ⁵ | 1.58 | 0.58 |
| 0.46 | 0.49 | 0.19 | Diluted earnings per share (\$) ⁵ | 1.56 | 0.58 |

1. See Note 2 "Segment information"

2. Fourth quarter 2017 includes net gains on sale and revaluation of non-current assets and businesses of \$1,319 million, of which \$1,066 million relates to the divestment of UK North Sea assets (Q4 2016 included \$1,238 million net gains). Full year 2017 net gains were \$1,641 million (2016: \$2,141 million net gains).

3. Fourth quarter 2017 includes a pre-tax impairment charge of \$402 million (Q4 2016: \$211 million). Full year 2017 includes a pre-tax impairment charge of \$4,190 million (2016: \$1,901 million).

4. Fourth quarter 2017 includes a charge of \$2,014 million primarily related to a remeasurement of deferred tax positions following the US tax reform legislation and a \$111 million loss (Q4 2016: \$433 million loss) driven by exchange rate movements on tax balances. In addition, full year 2017 includes a \$622 million gain driven by exchange rate movements on tax balances (2016: \$253 million gain) and a \$329 million gain from a deferred tax asset recognition following the oil sands divestment.

5. See Note 3 "Earnings per share"

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| Quarters | | | \$ million | Full year | |
|----------|---------|---------|--|-----------|---------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 3,937 | 4,212 | 1,608 | Income/(loss) for the period | 13,435 | 4,777 |
| | | | Other comprehensive income net of tax: | | |
| | | | Items that may be reclassified to income in later periods: | | |
| 355 | 1,552 | (1,484) | - Currency translation differences | 5,156 | 703 |
| 258 | 328 | 120 | - Unrealised gains/(losses) on securities | 593 | (214) |
| (484) | (327) | (201) | - Cash flow hedging gains/(losses) | (552) | (617) |
| - | - | (785) | - Net investment hedging gains/(losses) | - | (2,024) |
| 46 | (8) | 66 | - Share of other comprehensive income/(loss) of joint ventures and associates | 170 | (28) |
| 175 | 1,545 | (2,284) | Total | 5,367 | (2,180) |
| | | | Items that are not reclassified to income in later periods: | | |
| (2,056) | (512) | 2,610 | - Retirement benefits remeasurements | 604 | (3,817) |
| (1,881) | 1,033 | 326 | Other comprehensive income/(loss) for the period | 5,971 | (5,997) |
| 2,056 | 5,245 | 1,934 | Comprehensive income/(loss) for the period | 19,406 | (1,220) |
| 133 | 177 | 8 | Comprehensive income/(loss) attributable to non-controlling interest | 578 | 154 |
| 1,923 | 5,068 | 1,926 | Comprehensive income/(loss) attributable to Royal Dutch Shell plc shareholders | 18,828 | (1,374) |

ROYAL DUTCH SHELL PLC

4th QUARTER AND FULL YEAR 2017 UNAUDITED RESULTS

CONDENSED CONSOLIDATED BALANCE SHEET

| \$ million | Dec 31, 2017 ¹ | Dec 31, 2016 |
|--|---------------------------|----------------|
| Assets | | |
| Non-current assets | | |
| Intangible assets | 24,180 | 23,967 |
| Property, plant and equipment ² | 226,380 | 236,098 |
| Joint ventures and associates | 27,927 | 33,255 |
| Investments in securities ³ | 7,222 | 5,952 |
| Deferred tax | 13,791 | 14,425 |
| Retirement benefits | 2,799 | 1,456 |
| Trade and other receivables ⁴ | 9,394 | 9,553 |
| | 311,693 | 324,706 |
| Current assets | | |
| Inventories | 25,223 | 21,775 |
| Trade and other receivables ⁴ | 49,869 | 45,664 |
| Cash and cash equivalents | 20,312 | 19,130 |
| | 95,404 | 86,569 |
| Total assets | 407,097 | 411,275 |
| Liabilities | | |
| Non-current liabilities | | |
| Debt | 73,870 | 82,992 |
| Trade and other payables ⁴ | 4,428 | 6,925 |
| Deferred tax | 13,007 | 15,274 |
| Retirement benefits | 13,247 | 14,130 |
| Decommissioning and other provisions ⁵ | 24,966 | 29,618 |
| | 129,518 | 148,939 |
| Current liabilities | | |
| Debt | 11,795 | 9,484 |
| Trade and other payables ⁴ | 56,663 | 53,417 |
| Taxes payable | 7,250 | 6,685 |
| Retirement benefits | 594 | 455 |
| Decommissioning and other provisions | 3,465 | 3,784 |
| | 79,767 | 73,825 |
| Total liabilities | 209,285 | 222,764 |
| Equity attributable to Royal Dutch Shell plc shareholders | | |
| Non-controlling interest | 3,456 | 1,865 |
| Total equity | 197,812 | 188,511 |
| Total liabilities and equity | 407,097 | 411,275 |

^{1.} See Note 7 "Motiva joint venture".

^{2.} Compared with 2016, the carrying amount of property, plant and equipment at December 31, 2017, includes a decrease of \$12,879 million related to the divestment of assets, mainly Canada oil sands, UK North Sea and Gabon onshore.

^{3.} Compared with 2016, investments at December 31, 2017, increased by \$3,485 million in relation to shares in Canadian Natural Resources Limited received in the second quarter 2017 as partial consideration for the oil sands divestment, and decreased in the fourth quarter by \$2,653 million in relation to the sale of shares in Woodside Petroleum.

^{4.} See Note 6 "Derivative contracts and debt excluding finance lease liabilities".

^{5.} Compared with December 31, 2016, a decrease of \$2,767 million in provisions is included related to the divestments of assets, mainly UK North Sea, Canada oil sands, and Gabon onshore.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| \$ million | Equity attributable to Royal Dutch Shell plc shareholders | | | | | Non-controlling interest | Total equity |
|--|---|----------------------|-----------------------------|-------------------|----------------|--------------------------|----------------|
| | Share capital ¹ | Shares held in trust | Other reserves ² | Retained earnings | Total | | |
| At January 1, 2017 | 683 | (901) | 11,298 | 175,566 | 186,646 | 1,865 | 188,511 |
| Comprehensive income/(loss) for the period | - | - | 5,851 | 12,977 | 18,828 | 578 | 19,406 |
| Dividends paid | - | - | - | (15,628) | (15,628) | (406) | (16,034) |
| Scrip dividends | 13 | - | (13) | 4,751 | 4,751 | - | 4,751 |
| Share-based compensation | - | (16) | (204) | (74) | (294) | - | (294) |
| Other changes in non-controlling interest ³ | - | - | - | 53 | 53 | 1,419 | 1,472 |
| At December 31, 2017 | 696 | (917) | 16,932 | 177,645 | 194,356 | 3,456 | 197,812 |
| At January 1, 2016 | 546 | (584) | (17,186) | 180,100 | 162,876 | 1,245 | 164,121 |
| Comprehensive income/(loss) for the period | - | - | (5,949) | 4,575 | (1,374) | 154 | (1,220) |
| Dividends paid | - | - | - | (14,959) | (14,959) | (180) | (15,139) |
| Scrip dividends | 17 | - | (17) | 5,282 | 5,282 | - | 5,282 |
| Shares issued | 120 | - | 33,930 | - | 34,050 | - | 34,050 |
| Share-based compensation | - | (317) | 520 | 141 | 344 | - | 344 |
| Other changes in non-controlling interest | - | - | - | 427 | 427 | 646 | 1,073 |
| At December 31, 2016 | 683 | (901) | 11,298 | 175,566 | 186,646 | 1,865 | 188,511 |

1. See Note 4 "Share capital".

2. See Note 5 "Other reserves".

3. This includes \$1,286 million for the 50% non-controlling interest share in the acquisition of Marathon Oil Canada Corporation in the second quarter 2017, and \$275 million related to the public offering of limited partner units in Shell Midstream Partners, L.P. in the third quarter 2017.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| Quarters | | | \$ million | Full year | |
|----------------|----------------|----------------|---|-----------------|-----------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 3,937 | 4,212 | 1,608 | Income/(loss) for the period | 13,435 | 4,777 |
| | | | Adjustment for: | | |
| 1,467 | 1,734 | 1,241 | - Current tax | 6,591 | 2,731 |
| 817 | 839 | 980 | - Interest expense (net) | 3,365 | 2,752 |
| 5,795 | 6,408 | 6,558 | - Depreciation, depletion and amortisation | 26,222 | 24,993 |
| (1,319) | (459) | (1,238) | - Net (gains)/losses on sale and revaluation of non-current assets and businesses | (1,640) | (2,141) |
| (1,121) | (2,467) | (648) | - Decrease/(increase) in working capital | (3,158) | (6,289) |
| (1,034) | (1,062) | (982) | - Share of (profit)/loss of joint ventures and associates | (4,225) | (3,545) |
| 1,647 | 1,082 | 1,466 | - Dividends received from joint ventures and associates | 4,998 | 3,820 |
| 155 | (1,158) | 1,078 | - Deferred tax, retirement benefits, decommissioning and other provisions | (3,918) | (823) |
| (704) | (31) | (153) | - Other ¹ | 287 | (1,226) |
| (2,365) | (1,516) | (740) | Tax paid | (6,307) | (4,434) |
| 7,275 | 7,582 | 9,170 | Cash flow from operating activities | 35,650 | 20,615 |
| (5,861) | (5,018) | (5,714) | Capital expenditure | (20,845) | (22,116) |
| - | - | - | Acquisition of BG Group plc, net of cash and cash equivalents acquired | - | (11,421) |
| (202) | (42) | (527) | Investments in joint ventures and associates | (595) | (1,330) |
| 2,866 | 236 | 1,306 | Proceeds from sale of property, plant and equipment and businesses ² | 8,808 | 2,072 |
| 221 | 874 | 1,411 | Proceeds from sale of joint ventures and associates | 2,177 | 1,565 |
| 157 | 237 | 176 | Interest received | 724 | 470 |
| 2,154 | (199) | (81) | Other ³ | 1,702 | (203) |
| (665) | (3,912) | (3,429) | Cash flow from investing activities | (8,029) | (30,963) |
| 543 | (544) | 23 | Net increase/(decrease) in debt with maturity period within three months | (869) | (360) |
| | | | Other debt: | | |
| 120 | 29 | 189 | - New borrowings | 760 | 18,144 |
| (4,103) | (2,702) | (3,327) | - Repayments | (11,720) | (6,710) |
| (840) | (858) | (1,073) | Interest paid | (3,550) | (2,938) |
| 6 | 279 | 291 | Change in non-controlling interest | 293 | 1,110 |
| | | | Cash dividends paid to: | | |
| (2,266) | (3,016) | (2,323) | - Royal Dutch Shell plc shareholders | (10,877) | (9,677) |
| (97) | (113) | (72) | - Non-controlling interest | (406) | (180) |
| - | - | - | - Repurchases of shares | - | - |
| (443) | (221) | (175) | Shares held in trust: net sales/(purchases) and dividends received | (717) | (160) |
| (7,080) | (7,146) | (6,467) | Cash flow from financing activities | (27,086) | (771) |
| 83 | 183 | (128) | Currency translation differences relating to cash and cash equivalents | 647 | (1,503) |
| (387) | (3,293) | (854) | Increase/(decrease) in cash and cash equivalents | 1,182 | (12,622) |
| 20,699 | 23,992 | 19,984 | Cash and cash equivalents at beginning of period | 19,130 | 31,752 |
| 20,312 | 20,699 | 19,130 | Cash and cash equivalents at end of period | 20,312 | 19,130 |

^{1.} Fourth quarter 2017 includes \$726 million of unrealised net gains related to financial instruments.

^{2.} Fourth quarter 2017 includes \$2,063 million from the divestment of the package of UK North Sea assets and \$600 million from the divestment of Gabon onshore assets.

^{3.} Fourth quarter 2017 includes \$2,635 million from the sale of shares in Woodside Petroleum Limited.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of preparation

These unaudited Condensed Consolidated Financial Statements of Royal Dutch Shell plc (“the Company”) and its subsidiaries (collectively referred to as “Shell”) have been prepared on the basis of the same accounting principles as, and should be read in conjunction with, the Annual Report and Form 20-F for the year ended December 31, 2016 (pages 122 to 127) as filed with the U.S. Securities and Exchange Commission.

The financial information presented in the unaudited Condensed Consolidated Financial Statements does not constitute statutory accounts within the meaning of section 434(3) of the Companies Act 2006 (“the Act”). Statutory accounts for the year ended December 31, 2016 were published in Shell’s Annual Report and a copy was delivered to the Registrar of Companies in England and Wales. The auditor’s report on those accounts was unqualified, did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying the report and did not contain a statement under sections 498(2) or 498(3) of the Act.

2. Segment information

Segment earnings are presented on a current cost of supplies basis (CCS earnings), which is the earnings measure used by the Chief Executive Officer for the purposes of making decisions about allocating resources and assessing performance. On this basis, the purchase price of volumes sold during the period is based on the current cost of supplies during the same period after making allowance for the tax effect. CCS earnings therefore exclude the effect of changes in the oil price on inventory carrying amounts. Sales between segments are based on prices generally equivalent to commercially available prices.

INFORMATION BY SEGMENT

| | | | | \$ million | |
|---------------|---------------|---------------|----------------------------------|----------------|----------------|
| Quarters | | | Full year | | |
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| | | | Third-party revenue | | |
| 8,205 | 8,316 | 7,031 | Integrated Gas | 32,674 | 25,282 |
| 2,644 | 1,654 | 1,418 | Upstream | 7,723 | 6,412 |
| 74,561 | 65,843 | 56,300 | Downstream | 264,731 | 201,823 |
| 12 | 17 | 18 | Corporate | 51 | 74 |
| 85,422 | 75,830 | 64,767 | Total third-party revenue | 305,179 | 233,591 |
| | | | Inter-segment revenue | | |
| 1,199 | 1,101 | 1,087 | Integrated Gas | 3,978 | 3,908 |
| 8,258 | 7,991 | 8,218 | Upstream | 32,469 | 26,524 |
| 1,281 | 1,142 | 796 | Downstream | 4,248 | 1,727 |
| - | - | - | Corporate | - | - |
| | | | CCS earnings | | |
| 848 | 1,217 | 28 | Integrated Gas | 5,078 | 2,529 |
| 2,050 | 575 | 35 | Upstream | 1,551 | (3,674) |
| 1,116 | 2,405 | 1,575 | Downstream | 8,258 | 6,588 |
| (838) | (394) | (566) | Corporate | (2,416) | (1,751) |
| 3,176 | 3,803 | 1,072 | Total | 12,471 | 3,692 |

ROYAL DUTCH SHELL PLC

4th QUARTER AND FULL YEAR 2017 UNAUDITED RESULTS

RECONCILIATION OF INCOME FOR THE PERIOD TO CCS EARNINGS

| Quarters | | | | Full year | |
|--------------|--------------|--------------|--|---------------|----------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 3,807 | 4,087 | 1,541 | Income/(loss) attributable to Royal Dutch Shell plc shareholders | 12,977 | 4,575 |
| 130 | 125 | 67 | Income/(loss) attributable to non-controlling interest | 458 | 202 |
| 3,937 | 4,212 | 1,608 | Income/(loss) for the period | 13,435 | 4,777 |
| | | | Current cost of supplies adjustment: | | |
| (1,022) | (528) | (633) | Purchases | (1,252) | (1,284) |
| 287 | 145 | 173 | Taxation | 349 | 344 |
| (26) | (26) | (76) | Share of profit/(loss) of joint ventures and associates | (61) | (145) |
| (761) | (409) | (536) | Current cost of supplies adjustment¹ | (964) | (1,085) |
| 3,176 | 3,803 | 1,072 | CCS earnings | 12,471 | 3,692 |
| | | | of which: | | |
| 3,082 | 3,698 | 1,032 | CCS earnings attributable to Royal Dutch Shell plc shareholders | 12,081 | 3,533 |
| 94 | 105 | 40 | CCS earnings attributable to non-controlling interest | 390 | 159 |

¹ The adjustment attributable to Royal Dutch Shell plc shareholders is a negative \$725 million in the fourth quarter 2017 (Q3 2017: negative \$389 million; Q4 2016: negative \$509 million; full year 2017: negative \$896 million; full year 2016: negative \$1,042 million).

3. Earnings per share

EARNINGS PER SHARE

| Quarters | | | | Full year | |
|----------|---------|---------|---|-----------|---------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 3,807 | 4,087 | 1,541 | Income/(loss) attributable to Royal Dutch Shell plc shareholders (\$ million) | 12,977 | 4,575 |
| | | | Weighted average number of shares used as the basis for determining: | | |
| 8,274.6 | 8,249.6 | 8,101.8 | Basic earnings per share (million) | 8,223.4 | 7,833.7 |
| 8,354.5 | 8,324.9 | 8,170.1 | Diluted earnings per share (million) | 8,299.0 | 7,891.7 |

4. Share capital

ISSUED AND FULLY PAID ORDINARY SHARES OF €0.07 EACH¹

| | Number of shares | | Nominal value (\$ million) | | |
|-----------------------------|----------------------|----------------------|----------------------------|------------|------------|
| | A | B | A | B | Total |
| At January 1, 2017 | 4,428,903,813 | 3,745,486,731 | 374 | 309 | 683 |
| Scrip dividends | 168,232,237 | - | 13 | - | 13 |
| At December 31, 2017 | 4,597,136,050 | 3,745,486,731 | 387 | 309 | 696 |
| At January 1, 2016 | 3,990,921,569 | 2,440,410,614 | 340 | 206 | 546 |
| Scrip dividends | 219,253,936 | - | 17 | - | 17 |
| Shares issued | 218,728,308 | 1,305,076,117 | 17 | 103 | 120 |
| At December 31, 2016 | 4,428,903,813 | 3,745,486,731 | 374 | 309 | 683 |

¹ Share capital at December 31, 2017 also included 50,000 issued and fully paid sterling deferred shares of £1 each.

At Royal Dutch Shell plc's Annual General Meeting on May 23, 2017, the Board was authorised to allot ordinary shares in Royal Dutch Shell plc, and to grant rights to subscribe for or to convert any security into ordinary shares in Royal Dutch Shell plc, up to an aggregate nominal amount of €190 million (representing 2,714 million ordinary shares of €0.07 each), and to list such shares or rights on any stock exchange. This authority expires at the earlier of the close of business on August 23, 2018, and the end of the Annual General Meeting to be held in 2018, unless previously renewed, revoked or varied by Royal Dutch Shell plc in a general meeting.

5. Other reserves

OTHER RESERVES

| \$ million | Merger reserve | Share premium reserve | Capital redemption reserve | Share plan reserve | Accumulated other comprehensive income | Total |
|--|----------------|-----------------------|----------------------------|--------------------|--|-----------------|
| At January 1, 2017 | 37,311 | 154 | 84 | 1,644 | (27,895) | 11,298 |
| Other comprehensive income/(loss) attributable to Royal Dutch Shell plc shareholders | - | - | - | - | 5,851 | 5,851 |
| Scrip dividends | (13) | - | - | - | - | (13) |
| Share-based compensation | - | - | - | (204) | - | (204) |
| At December 31, 2017 | 37,298 | 154 | 84 | 1,440 | (22,044) | 16,932 |
| At January 1, 2016 | 3,398 | 154 | 84 | 1,658 | (22,480) | (17,186) |
| Other comprehensive income/(loss) attributable to Royal Dutch Shell plc shareholders | - | - | - | - | (5,949) | (5,949) |
| Scrip dividends | (17) | - | - | - | - | (17) |
| Shares issued | 33,930 | - | - | - | - | 33,930 |
| Share-based compensation | - | - | - | (14) | 534 | 520 |
| At December 31, 2016 | 37,311 | 154 | 84 | 1,644 | (27,895) | 11,298 |

The merger reserve and share premium reserve were established as a consequence of Royal Dutch Shell plc becoming the single parent company of Royal Dutch Petroleum Company and The "Shell" Transport and Trading Company, p.l.c., now The Shell Transport and Trading Company Limited, in 2005. The merger reserve increased in 2016 following the issuance of shares for the acquisition of BG Group plc. The capital redemption reserve was established in connection with repurchases of shares of Royal Dutch Shell plc. The share plan reserve is in respect of equity-settled share-based compensation plans.

6. Derivative contracts and debt excluding finance lease liabilities

The table below provides the carrying amounts of derivatives contracts held, disclosed in accordance with IFRS 13 *Fair Value Measurement*.

DERIVATIVE CONTRACTS

| \$ million | Dec 31, 2017 | Dec 31, 2016 |
|---|--------------|--------------|
| Included within: | | |
| Trade and other receivables – non-current | 919 | 405 |
| Trade and other receivables – current | 5,304 | 5,957 |
| Trade and other payables – non-current | 981 | 3,315 |
| Trade and other payables – current | 5,253 | 6,418 |

As disclosed in the Consolidated Financial Statements for the year ended December 31, 2016, presented in the Annual Report and Form 20-F for that year, Shell is exposed to the risks of changes in fair value of its financial assets and liabilities. The fair values of the financial assets and liabilities are defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Methods and assumptions used to estimate the fair values at December 31, 2017 are consistent with those used in the year ended December 31, 2016. The carrying amounts of derivative contracts measured using predominantly unobservable inputs have not changed materially since December 31, 2016.

The table below provides the comparison of the fair value with the carrying amount of debt excluding finance lease liabilities, disclosed in accordance with IFRS 7 *Financial Instruments: Disclosures*.

DEBT EXCLUDING FINANCE LEASE LIABILITIES

| \$ million | Dec 31, 2017 | Dec 31, 2016 |
|-------------------------|--------------|--------------|
| Carrying amount | 70,140 | 77,617 |
| Fair value ¹ | 74,650 | 80,408 |

¹ Mainly determined from the prices quoted for these securities.

7. Motiva joint venture

On May 1, 2017, Shell and Saudi Refining Inc. ("SRI") completed the separation of assets, liabilities and businesses of Motiva Enterprises LLC ("Motiva"), a 50:50 joint venture. Following the transaction, Shell assumed sole ownership of two refineries, eleven distribution terminals and certain Shell-branded fuel retail markets in the United States. The transaction enables Shell to combine the assets retained from the joint venture with other Shell Downstream assets in North America, in line with its strategy to deliver increased cash and returns through simpler and highly integrated businesses. It is accounted for as a disposal of Shell's 50% interest in the Motiva joint venture and a subsequent business acquisition.

The fair value of Shell's interest in the joint venture on May 1, 2017 was \$3,847 million. This fair value was used, for accounting purposes, as the consideration recognised for the disposal. The disposal gave rise to a taxable gain, leading to a non-cash charge of \$574 million on completion of the transaction. Consequently, income for the second quarter 2017 included a net charge of \$546 million representing the difference between the net carrying amount of Shell's interest in the joint venture (including associated deferred tax liabilities) of \$3,819 million and its fair value, and the tax charge which crystallised upon the disposal. This net charge was reported under "Interest and other income".

The fair value of \$3,847 million also served as the consideration paid for the net assets acquired, in combination with \$862 million received in cash from SRI in the second quarter 2017. The fair value of net assets acquired was \$2,544 million. As a result, goodwill of \$441 million was initially recognised on the business acquisition in the second quarter 2017. In the third quarter 2017, goodwill was reduced to \$391 million following updates to the provisionally agreed cash settlement from SRI and to the fair value of the net assets acquired. In the fourth quarter 2017, goodwill was reduced to \$355 million as set out in the table below. The fair value of Shell's interest in the joint venture, the fair value of the net assets acquired, and therefore the resultant goodwill, remains provisional although no significant adjustments are expected.

GOODWILL RECOGNISED

| \$ million | As previously published | Adjustment | As adjusted |
|--|-------------------------|-------------|--------------|
| Fair value of Shell's interest in the Motiva joint venture ¹ | 3,847 | - | 3,847 |
| Less: Cash settlement | 930 | 27 | 957 |
| Less: Fair value of net assets acquired ² | | | |
| Intangible assets | 641 | 15 | 656 |
| Property, plant and equipment | 2,699 | (14) | 2,685 |
| Other non-current assets | 67 | - | 67 |
| Trade and other receivables (current) | - | 27 | 27 |
| Inventories | 928 | (1) | 927 |
| Debt (non-current) | (115) | - | (115) |
| Trade and other payables (non-current) | (65) | - | (65) |
| Deferred tax (non-current liabilities) | (312) | (6) | (318) |
| Retirement benefits (non-current liabilities) | (982) | 7 | (975) |
| Decommissioning and other provisions (non-current) | (132) | - | (132) |
| Trade and other payables (current) | (100) | (7) | (107) |
| Other current liabilities | (103) | (12) | (115) |
| | 2,526 | 9 | 2,535 |
| Goodwill | 391 | (36) | 355 |

1. Based on Shell's assessment.

2. Based on an independent valuation using cash flow projections based on the historical performance of the newly acquired assets, forecasted pricing for various related commodities and existing business plan information.

For the full year 2017, the total cash impact of this transaction was \$887 million reported under "Proceeds from sale of joint ventures and associates" in the Condensed Consolidated Statement of Cash Flows (third quarter 2017: \$842 million). This is the net effect of the \$957 million cash received from SRI and a payment by Shell of \$70 million to settle the transfer of certain retirement benefit liabilities to SRI.

DEFINITIONS

A. Identified items

Identified items comprise: divestment gains and losses, impairments, fair value accounting of commodity derivatives and certain gas contracts, redundancy and restructuring, the impact of exchange rate movements on certain deferred tax balances, and other items. These items, either individually or collectively, can cause volatility to net income, in some cases driven by external factors, which may hinder the comparative understanding of Shell's financial results from period to period. The impact of identified items on Shell's CCS earnings is shown below.

IDENTIFIED ITEMS AFTER TAX

| Quarters | | | \$ million | Full year | |
|----------------|--------------|--------------|--|----------------|----------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 1,275 | 324 | 1,061 | Divestment gains/(losses) | 1,657 | 1,631 |
| (321) | (405) | (293) | Impairments | (3,042) | (2,108) |
| (541) | (398) | (239) | Fair value accounting of commodity derivatives and certain gas contracts | (335) | (644) |
| (107) | (71) | (48) | Redundancy and restructuring | (379) | (1,428) |
| (111) | 275 | (433) | Impact of exchange rate movements on tax balances | 622 | 253 |
| (1,416) | (130) | (811) | Other ¹ | (2,234) | (1,467) |
| (1,221) | (405) | (763) | Impact on CCS earnings | (3,711) | (3,763) |
| | | | Of which: | | |
| (788) | (65) | (879) | Integrated Gas | (190) | (1,171) |
| 400 | 13 | (19) | Upstream | (1,540) | (970) |
| (280) | (263) | 236 | Downstream | (824) | (655) |
| (553) | (90) | (101) | Corporate | (1,157) | (967) |
| - | - | - | Impact on CCS earnings attributable to non-controlling interest | (28) | (111) |
| (1,221) | (405) | (763) | Impact on CCS earnings attributable to shareholders | (3,683) | (3,652) |

¹ Fourth quarter 2017 includes a non-cash charge of \$2,014 million primarily related to the remeasurement of deferred tax positions following the US tax reform legislation.

The categories above represent the nature of the items identified irrespective of whether the items relate to Shell subsidiaries or joint ventures and associates. The after-tax impact of identified items of joint ventures and associates is fully reported within "Share of profit of joint ventures and associates" on the Consolidated Statement of Income. Identified items related to subsidiaries are consolidated and reported across appropriate lines of the Consolidated Statement of Income. Only pre-tax identified items reported by subsidiaries are taken into account in the calculation of "underlying operating expenses" (Definition G).

Fair value accounting of commodity derivatives and certain gas contracts: In the ordinary course of business, Shell enters into contracts to supply or purchase oil and gas products as well as power and environmental products. Derivative contracts are entered into for mitigation of resulting economic exposures (generally price exposure) and these derivative contracts are carried at period-end market price (fair value), with movements in fair value recognised in income for the period. Supply and purchase contracts entered into for operational purposes are, by contrast, recognised when the transaction occurs; furthermore, inventory is carried at historical cost or net realisable value, whichever is lower. As a consequence, accounting mismatches occur because: (a) the supply or purchase transaction is recognised in a different period; or (b) the inventory is measured on a different basis. In addition, certain contracts are, due to pricing or delivery conditions, deemed to contain embedded derivatives or written options and are also required to be carried at fair value even though they are entered into for operational purposes. The accounting impacts are reported as identified items.

Impacts of exchange rate movements on tax balances represent the impact on tax balances of exchange rate movements arising on (a) the conversion to dollars of the local currency tax base of non-monetary assets and liabilities, as well as losses (this primarily impacts the Integrated Gas and Upstream segments) and (b) the conversion of dollar-denominated inter-segment loans to local currency, leading to taxable exchange rate gains or losses (this primarily impacts the Corporate segment).

Other identified items represent other credits or charges Shell's management assesses should be excluded to provide additional insight, such as the impact arising from the US tax reform legislation and certain provisions for onerous contracts or litigation.

B. Basic CCS earnings per share

Basic CCS earnings per share is calculated as CCS earnings attributable to Royal Dutch Shell plc shareholders (see Note 2), divided by the weighted average number of shares used as the basis for basic earnings per share (see Note 3).

C. Capital investment

Capital investment is a measure used to make decisions about allocating resources and assessing performance. It comprises capital expenditure, exploration expense excluding well write-offs, new investments in joint ventures and associates, new finance leases and investments in Integrated Gas, Upstream and Downstream securities, all of which on an accruals basis. In 2016, it also included the capital investment related to the acquisition of BG Group plc.

The reconciliation of "Capital expenditure" to "Capital investment" is as follows.

| Quarters | | | \$ million | Full year | |
|--------------|--------------|--------------|---|---------------|---------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 5,861 | 5,018 | 5,714 | Capital expenditure¹ | 20,845 | 22,116 |
| - | - | - | Capital investment related to the acquisition of BG Group plc | - | 52,904 |
| 202 | 42 | 527 | Investments in joint ventures and associates | 595 | 1,330 |
| 380 | 280 | 416 | Exploration expense, excluding exploration wells written off | 1,048 | 1,274 |
| 330 | 312 | 215 | Finance leases | 1,074 | 2,343 |
| 5 | 90 | 41 | Other ¹ | 444 | (90) |
| 6,778 | 5,742 | 6,913 | Capital investment | 24,006 | 79,877 |
| | | | Of which: | | |
| 1,043 | 1,148 | 1,145 | Integrated Gas | 3,827 | 26,214 |
| 3,485 | 2,805 | 3,490 | Upstream | 13,648 | 47,507 |
| 2,208 | 1,743 | 2,251 | Downstream | 6,416 | 6,057 |
| 42 | 46 | 27 | Corporate | 115 | 99 |

¹ Full year 2017 includes capital expenditure of \$911 million and, under "Other", a payable position of \$375 million, related to the acquisition of Marathon Oil Canada Corporation in Canada.

D. Divestments

Divestments is a measure used to monitor the progress of Shell's divestment programme. This measure comprises proceeds from sale of property, plant and equipment and businesses, joint ventures and associates, and other Integrated Gas, Upstream and Downstream investments, reported in "Cash flow from investing activities", adjusted onto an accruals basis and for any share consideration received or contingent consideration recognised upon divestment, as well as proceeds from the sale of interests in entities while retaining control (for example, proceeds from sale of interest in Shell Midstream Partners, L.P.), which are included in "Change in non-controlling interest" within "Cash flow from financing activities".

With effect from January 1, 2017, consideration received in the form of shares is valued and included in this measure upon completion of the divestment transactions, instead of when these shares are disposed of. This change in timing of recognition enables Shell to better evaluate its progress against its divestment programme. The share or contingent consideration is not remeasured thereafter, including if and when the shares received are eventually disposed of, or contingent consideration is realised. Comparative information for 2016 has been adjusted to include the share consideration received upon the divestments of Shell's interests in the Deep Basin and Gundy acreages (Canada) and the Brutus TLP and Glider subsea production system (USA), both in the fourth quarter 2016.

In future periods, the proceeds from any disposal of shares received as divestment consideration, and proceeds from realisation of contingent consideration, will be included in "Cash flow from investing activities".

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The reconciliation of "Proceeds from sale of property, plant and equipment and businesses" to "Divestments" is as follows.

| Quarters | | | \$ million | Full year | |
|--------------|--------------|--------------|---|---------------|--------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 2,866 | 236 | 1,306 | Proceeds from sale of property, plant and equipment and businesses¹ | 8,808 | 2,072 |
| 221 | 874 | 1,411 | Proceeds from sale of joint ventures and associates ² | 2,177 | 1,565 |
| 217 | - | 275 | Share and contingent consideration ³ | 3,046 | 275 |
| - | 275 | 289 | Proceeds from sale of interests in entities while retaining control | 278 | 1,108 |
| 3,170 | (20) | (3) | Other adjustments ⁴ | 3,031 | (36) |
| 6,474 | 1,365 | 3,278 | Divestments | 17,340 | 4,984 |
| | | | Of which: | | |
| 3,021 | 22 | 47 | Integrated Gas | 3,077 | 352 |
| 3,254 | 187 | 1,480 | Upstream | 11,542 | 1,726 |
| 199 | 1,156 | 1,747 | Downstream | 2,703 | 2,889 |
| - | - | 4 | Corporate | 18 | 17 |

1. Full year 2017 includes \$5,188 million related to the Canada oil sands divestment. As reflected in Definition C, capital expenditure of \$911 million and a payable position of \$375 million, together \$1,286 million, were also recorded as part of the oil sands transaction and are integral to the divestment programme.

2. Full year 2017 includes the Motiva transaction, see Note 7. Also integral to the divestment programme is \$1,331 million primarily related to net debt assumed by the counterparty in the Motiva transaction, which would have otherwise increased the cash consideration received by Shell.

3. Full year 2017 includes \$2,829 million for shares in Canadian Natural Resources Limited received as partial consideration for the Canada oil sands divestment.

4. Fourth quarter 2017 includes proceeds of \$2,635 million from the sale of shares in Woodside Petroleum Limited.

E. Return on average capital employed

Return on average capital employed (ROACE) measures the efficiency of Shell's utilisation of the capital that it employs. In this calculation, ROACE is defined as income for the current and previous three quarters, adjusted for after-tax interest expense, as a percentage of the average capital employed for the same period. Capital employed consists of total equity, current debt and non-current debt.

| | \$ million | Quarters | | |
|--|------------|----------------|----------------|----------------|
| | | Q4 2017 | Q3 2017 | Q4 2016 |
| Income for current and previous three quarters | | 13,435 | 11,106 | 4,777 |
| Interest expense after tax | | 2,995 | 3,088 | 2,730 |
| Income before interest expense | | 16,430 | 14,194 | 7,507 |
| Capital employed – opening | | 280,988 | 286,558 | 222,500 |
| Capital employed – closing | | 283,477 | 286,889 | 280,988 |
| Capital employed – average | | 282,233 | 286,723 | 251,744 |
| ROACE | | 5.8% | 5.0% | 3.0% |

Return on average capital employed on a CCS basis excluding identified items is defined as the sum of CCS earnings attributable to shareholders excluding identified items for the current and previous three quarters, as a percentage of the average capital employed for the same period.

| | \$ million | Quarters | | |
|---|------------|-------------|-------------|-------------|
| | | Q4 2017 | Q3 2017 | Q4 2016 |
| CCS earnings excluding identified items for current and previous three quarters | | 15,764 | 13,256 | 7,185 |
| Capital employed – average | | 282,233 | 286,723 | 251,744 |
| ROACE on a CCS basis excluding identified items | | 5.6% | 4.6% | 2.9% |

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F. Gearing

Gearing is a key measure of Shell's capital structure and is calculated as follows.

| | \$ million | Quarters | | |
|---------------------------------|------------|----------------|----------------|----------------|
| | | Dec 31, 2017 | Sep 30, 2017 | Dec 31, 2016 |
| Current debt | | 11,795 | 8,675 | 9,484 |
| Non-current debt | | 73,870 | 79,681 | 82,992 |
| Total debt ¹ | | 85,665 | 88,356 | 92,476 |
| Less: Cash and cash equivalents | | (20,312) | (20,699) | (19,130) |
| Net debt | | 65,353 | 67,657 | 73,346 |
| Add: Total equity | | 197,812 | 198,533 | 188,511 |
| Total capital | | 263,165 | 266,190 | 261,857 |
| Gearing | | 24.8% | 25.4% | 28.0% |

¹ Includes finance lease liabilities of \$15,525 million at December 31, 2017, \$15,400 million at September 30, 2017 and \$14,859 million at December 31, 2016.

G. Operating expenses

Operating expenses is a measure of Shell's total operating expenses performance, comprising the following items from the Consolidated Statement of Income: production and manufacturing expenses; selling, distribution and administrative expenses; and research and development expenses. Underlying operating expenses measures Shell's total operating expenses performance excluding identified items.

| Quarters | | | \$ million | Full year | |
|--------------|--------------|--------------|---|---------------|----------------|
| Q4 2017 | Q3 2017 | Q4 2016 | | 2017 | 2016 |
| 6,563 | 6,497 | 6,703 | Production and manufacturing expenses | 26,652 | 28,434 |
| 2,953 | 2,750 | 2,912 | Selling, distribution and administrative expenses | 10,509 | 12,101 |
| 260 | 230 | 280 | Research and development | 922 | 1,014 |
| 9,776 | 9,477 | 9,895 | Operating expenses | 38,083 | 41,549 |
| | | | Less identified items: | | |
| (152) | (131) | (51) | Redundancy and restructuring charges | (565) | (1,870) |
| 215 | (149) | - | Provisions | 38 | (915) |
| - | - | - | BG acquisition costs | - | (422) |
| 63 | (280) | (51) | | (527) | (3,207) |
| 9,839 | 9,197 | 9,844 | Underlying operating expenses | 37,556 | 38,342 |

H. Free cash flow

Free cash flow is used to evaluate cash available for financing activities, including dividend payments, after investment in maintaining and growing our business. It is defined as the sum of "Cash flow from operating activities" and "Cash flow from investing activities" as shown on page 1.

CAUTIONARY STATEMENT

All amounts shown throughout this announcement are unaudited. All peak production figures in Portfolio Developments are quoted at 100% expected production.

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate legal entities. In this announcement "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them. These expressions are also used where no useful purpose is served by identifying the particular company or companies.

"Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this announcement refer to companies over which Royal Dutch Shell plc either directly or indirectly has control. Entities and unincorporated arrangements over which Shell has joint control are generally referred to as "joint ventures" and "joint operations" respectively. Entities over which Shell has significant influence but neither control nor joint control are referred to as "associates". The term "Shell interest" is used for convenience to indicate the direct and/or indirect ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

This announcement contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "goals", "intend", "may", "objectives", "outlook", "plan", "probably", "project", "risks", "schedule", "seek", "should", "target", "will" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this announcement, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, fiscal and regulatory developments including regulatory measures addressing climate change; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; and (m) changes in trading conditions. No assurance is provided that future dividend payments will match or exceed previous dividend payments. All forward-looking statements contained in this announcement are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional risk factors that may affect future results are contained in Royal Dutch Shell's Form 20-F for the year ended December 31, 2016 (available at www.shell.com/investor and www.sec.gov). These risk factors also expressly qualify all forward-looking statements contained in this announcement and should be considered by the reader. Each forward-looking statement speaks only as of the date of this announcement, February 1, 2018. Neither Royal Dutch Shell plc nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this announcement.

This Report contains references to Shell's website. These references are for the readers' convenience only. Shell is not incorporating by reference any information posted on www.shell.com

We may have used certain terms, such as resources, in this announcement that the United States Securities and Exchange Commission (SEC) strictly prohibits us from including in our filings with the SEC. U.S. investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website www.sec.gov. You can also obtain this form from the SEC by calling 1-800-SEC-0330.

This announcement contains inside information.

February 1, 2018

The information in this Report reflects the unaudited consolidated financial position and results of Royal Dutch Shell plc. Company No. 4366849, Registered Office: Shell Centre, London, SE1 7NA, England, UK.

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